



# Simplified Grid

	<b>Lamb Price Schedule</b>		<b>Grid Template</b>	
	the "DiFoTiS" principal: <b>Delivery in Full, on Time, in Specification</b>		Typical average is \$15-20/head less than the flat price	
	<b>Carcass weight</b>		<b>GR</b>	
		Minimum	Maximum	4 - 18 mm
	Caution Zone	20.0	23.9	Base Price
	Lower Target	24.0	27.0	Base Price
	Upper Target	27.1	30.0	Flat Price
	Caution Zone	30.1	32.0	Flat Price
<b>Discounts</b> YG3: GR 19-23 (\$0.30/kg)      Under Finished: <20 kg (\$0.50/kg) YG4: GR 24+ (\$0.50/kg)      Super Heavy: >32 kg (\$20/head) YGC: GR 0 - 3 (\$0.50/kg)      Dirty: (\$0.20/kg)				

**Flat Price =**  
**Base Price x 27 kg**  
 and usually rounded up.

For example:  
 \$9.00 Base price = \$245  
 \$10.00 Base price = \$270  
 \$11.00 Base price = \$300

Note: we will still provide a 3% tolerance on the super heavy discount.

**Base price**  
 (<=27 kg)  
 vs.  
**Flat Price**  
 (>27 kg)  
**Relationship**

Base Price (\$/kg)	Rounded Flat Price (\$/head)	Expected Avg Value (Flat Price less \$15)	Live Equivalent (122 lb base)	Calc Flat Price @ 27 kg (\$/head)
<b>Market Pricing Options</b>				
\$ 13.50	\$ 365	\$ 350	\$ 2.87	\$ 365
\$ 13.25	\$ 360	\$ 345	\$ 2.83	\$ 358
\$ 13.00	\$ 350	\$ 335	\$ 2.75	\$ 351
\$ 12.75	\$ 345	\$ 330	\$ 2.70	\$ 344
\$ 12.50	\$ 340	\$ 325	\$ 2.66	\$ 338
\$ 12.25	\$ 330	\$ 315	\$ 2.58	\$ 331
\$ 12.00	\$ 325	\$ 310	\$ 2.54	\$ 324
\$ 11.75	\$ 320	\$ 305	\$ 2.50	\$ 317
\$ 11.50	\$ 310	\$ 295	\$ 2.42	\$ 311
\$ 11.25	\$ 305	\$ 290	\$ 2.38	\$ 304
<b>\$ 11.00</b>	<b>\$ 300</b>	<b>\$ 285</b>	<b>\$ 2.34</b>	<b>\$ 297</b>
\$ 10.75	\$ 290	\$ 275	\$ 2.25	\$ 290
\$ 10.50	\$ 285	\$ 270	\$ 2.21	\$ 284
\$ 10.25	\$ 280	\$ 265	\$ 2.17	\$ 277
<b>\$ 10.00</b>	<b>\$ 270</b>	<b>\$ 255</b>	<b>\$ 2.09</b>	<b>\$ 270</b>
\$ 9.75	\$ 265	\$ 250	\$ 2.05	\$ 263
\$ 9.50	\$ 260	\$ 245	\$ 2.01	\$ 257
\$ 9.25	\$ 250	\$ 235	\$ 1.93	\$ 250
<b>\$ 9.00</b>	<b>\$ 245</b>	<b>\$ 230</b>	<b>\$ 1.89</b>	<b>\$ 243</b>
\$ 8.75	\$ 240	\$ 225	\$ 1.84	\$ 236
\$ 8.50	\$ 230	\$ 215	\$ 1.76	\$ 230
\$ 8.25	\$ 225	\$ 210	\$ 1.72	\$ 223
\$ 8.00	\$ 220	\$ 205	\$ 1.68	\$ 216
\$ 7.75	\$ 210	\$ 195	\$ 1.60	\$ 209
\$ 7.50	\$ 205	\$ 190	\$ 1.56	\$ 203
\$ 7.25	\$ 200	\$ 185	\$ 1.52	\$ 196
\$ 7.00	\$ 190	\$ 175	\$ 1.43	\$ 189